



2/16/18

2018 President's Message: Sally Hersey

REALTOR® family,

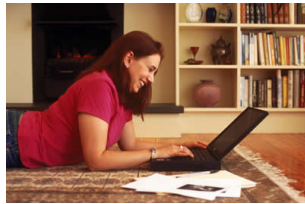
The 2017 housing market finished the strongest it's been in 11 years! Although low inventory remains to be a buyer's biggest challenge, confidence remains strong with consumers both buying and selling. **Interest rates are holding** and with the new tax reform maintaining important aspects for home ownership, 2018 is off to a strong start. I want to thank all of you that answered our **Call For Action**. Your support **helped our efforts tremendously** and it couldn't have happened without you!



REALTORS® across the state are completing their educational requirements for their 2018 license renewal with many options for new knowledge. **Education keeps us on top of our game** in order to better serve our clients, so be sure to take advantage of the classes offered by our Board! Lastly, I **would love to hear suggestions** regarding programs or events you would like to see offered in the future.

As you all saw in a recent member survey, **the current Board office is up for sale** with the hopes of finding a new location that will be more accessible for you that will allow us to have a larger educational capacity and of course additional parking. Thank you to those that participated in our survey letting us know what is important to you in **your Board's new home**. I am excited to see what this year will bring and wish you all a healthy and prosperous 2018!

Feel empowered with this easy on-line webinar:



Thursday 3/15/18 from 1:00 - 2:00 PM EST
Tax Filing Made Simpler

Join tax professional, Linda de Marlor, as she discusses ways to make filing taxes as a real estate agent simpler. Learn how to maximize deductions and keep more of your hard-earned money! Click [HERE](#) to sign up! Offered by the REALTORS® Federal Credit Union (this webinar is not approved for CEU's.)

Need a Dues Payment Receipt for your Taxes?

1. Visit www.gpbbr.realtor.
2. Click on "Member Portal" and login with your username and password.
3. Click on "My Orders."
4. Next page="My Orders." Below, you will see "Unpaid Orders, Paid Orders"
5. Click on **2018 Dues Cycle-REALTOR DUES**.
6. Next page="Order Details/2018 Dues Cycle. "
7. Scroll down and click on Print!

*Misplaced your information? Look up your [username](#) here and then you can have your password emailed to you.

Lead Paint Update

Remember - RI implemented changes to Lead Disclosure Requirements effective 1/1/18.

Rhode Island's Lead Poisoning Prevention regulations, Section 3.8, require specific changes to be made to the seller's and lessor's lead disclosure forms (updated on Instantet). Make sure you are on top of the changes! Learn more at www.gpbbr.realtor

Take advantage of convenient, online classes approved for RI real estate CEU's through our Partners:

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Anatomy of Commercial Building
At Home with Diversity
Code of Ethics
The Fundamentals of Commercial Real Estate
Marijuana in Real Estate
Working with Real Estate Investors: Understanding Investor Strategies



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